

Monthly Indicators



March 2024

U.S. existing-home sales improved for the second month in a row, jumping 9.5% to a seasonally adjusted annual rate of 4.38 million units, exceeding economists' expectations and marking the largest monthly gain in a year, according to the National Association of REALTORS®(NAR). The rebound in home sales comes amid fluctuating mortgage rates and elevated sales prices, indicating there is plenty of buyer demand heading into the spring selling season.

New Listings increased 19.8 percent for Single Family homes and 46.5 percent for Condominium homes. Pending Sales decreased 4.3 percent for Single Family homes and 1.1 percent for Condominium homes. Inventory remained flat for Single Family homes but increased 105.5 percent for Condominium properties.

Median Sales Price increased 9.5 percent to \$1,303,692 for Single Family homes and 62.9 percent to \$1,300,000 for Condominium homes. Days on Market increased 11.8 percent for Single Family homes but decreased 35.6 percent for Condominium homes. Months Supply of Inventory increased 7.1 percent for Single Family homes and 146.2 percent for Condominium homes.

The recent surge in home sales was likely due to a dip in mortgage rates in December and an increase in housing supply nationwide. According to NAR, total inventory grew 5.9% month-over-month and 10.3% year-over-year to 1.07 million units, for a 2.9 months' supply at the current sales pace. Buyer demand remains robust, and the limited supply of inventory helped push the median existing-home sales price up 5.7% year-over-year to \$384,500, the eighth consecutive month of annual price increases.

Quick Facts

- 11.5%

Change in Number of
Closed Sales
All Properties

+ 39.0%

Change in Number of
Median Sales Price
All Properties

+ 36.9%

Change in Number of
Homes for Sale
All Properties

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	3-2023	3-2024	% Change	YTD 2023	YTD 2024	% Change
New Listings		81	97	+ 19.8%	235	292	+ 24.3%
Pending Sales		70	67	- 4.3%	188	203	+ 8.0%
Closed Sales		74	75	+ 1.4%	180	194	+ 7.8%
Days on Market Until Sale		136	152	+ 11.8%	123	134	+ 8.9%
Median Sales Price		\$1,191,000	\$1,303,692	+ 9.5%	\$1,150,000	\$1,300,000	+ 13.0%
Average Sales Price		\$1,981,402	\$1,913,297	- 3.4%	\$1,908,309	\$1,754,234	- 8.1%
Percent of List Price Received		96.0%	96.6%	+ 0.6%	96.4%	97.2%	+ 0.8%
Housing Affordability Index		35	31	- 11.4%	36	31	- 13.9%
Inventory of Homes for Sale		283	283	0.0%	—	—	—
Months Supply of Inventory		4.2	4.5	+ 7.1%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



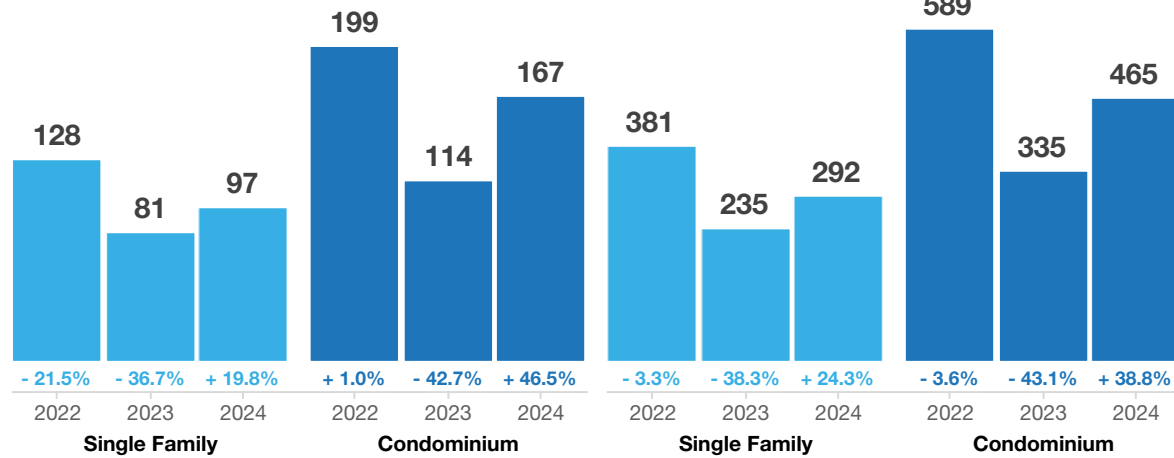
Key Metrics	Historical Sparkbars	3-2023	3-2024	% Change	YTD 2023	YTD 2024	% Change
New Listings		114	167	+ 46.5%	335	465	+ 38.8%
Pending Sales		87	86	- 1.1%	273	266	- 2.6%
Closed Sales		122	93	- 23.8%	243	251	+ 3.3%
Days on Market Until Sale		132	85	- 35.6%	111	78	- 29.7%
Median Sales Price		\$798,250	\$1,300,000	+ 62.9%	\$800,000	\$830,000	+ 3.8%
Average Sales Price		\$1,168,922	\$1,592,609	+ 36.2%	\$1,186,975	\$1,297,977	+ 9.4%
Percent of List Price Received		98.5%	98.2%	- 0.3%	98.4%	97.7%	- 0.7%
Housing Affordability Index		52	31	- 40.4%	52	48	- 7.7%
Inventory of Homes for Sale		238	489	+ 105.5%	—	—	—
Months Supply of Inventory		2.6	6.4	+ 146.2%	—	—	—

New Listings

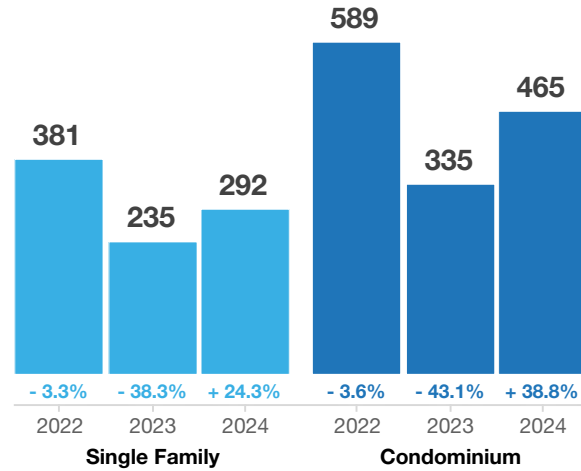
A count of the properties that have been newly listed on the market in a given month.



March

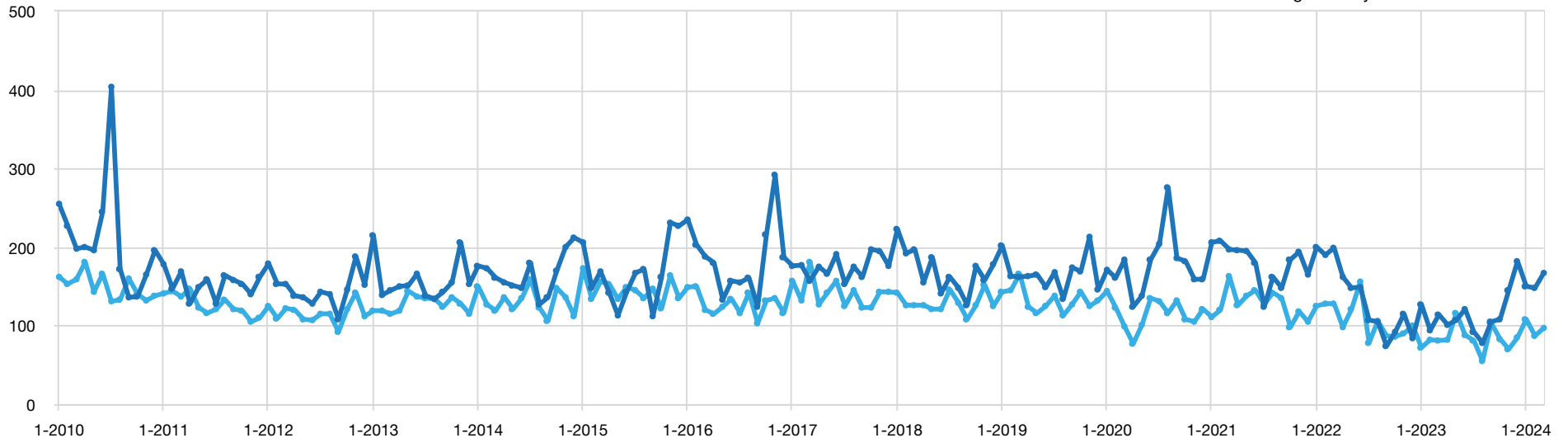


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Apr-2023	82	-16.3%	101	-37.7%
May-2023	116	-4.1%	107	-27.7%
Jun-2023	88	-43.6%	121	-18.8%
Jul-2023	81	+3.8%	92	-14.0%
Aug-2023	55	-48.1%	78	-25.7%
Sep-2023	103	+18.4%	105	+41.9%
Oct-2023	83	-3.5%	108	+17.4%
Nov-2023	70	-22.2%	145	+26.1%
Dec-2023	85	-15.0%	182	+116.7%
Jan-2024	108	+50.0%	150	+18.1%
Feb-2024	87	+6.1%	148	+57.4%
Mar-2024	97	+19.8%	167	+46.5%
12-Month Avg	88	-8.3%	125	+9.6%

Historical New Listings by Month

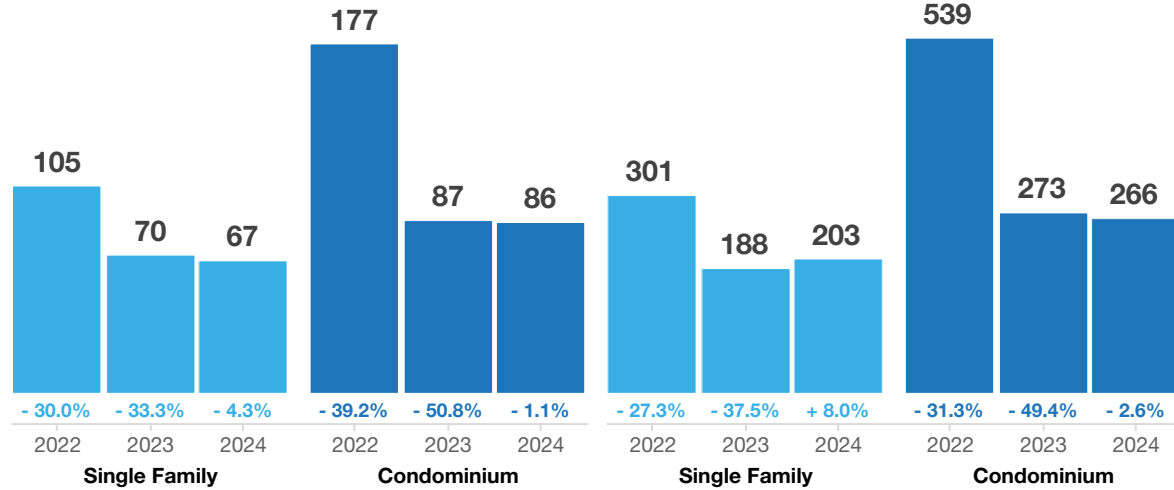


Pending Sales

A count of the properties on which offers have been accepted in a given month.

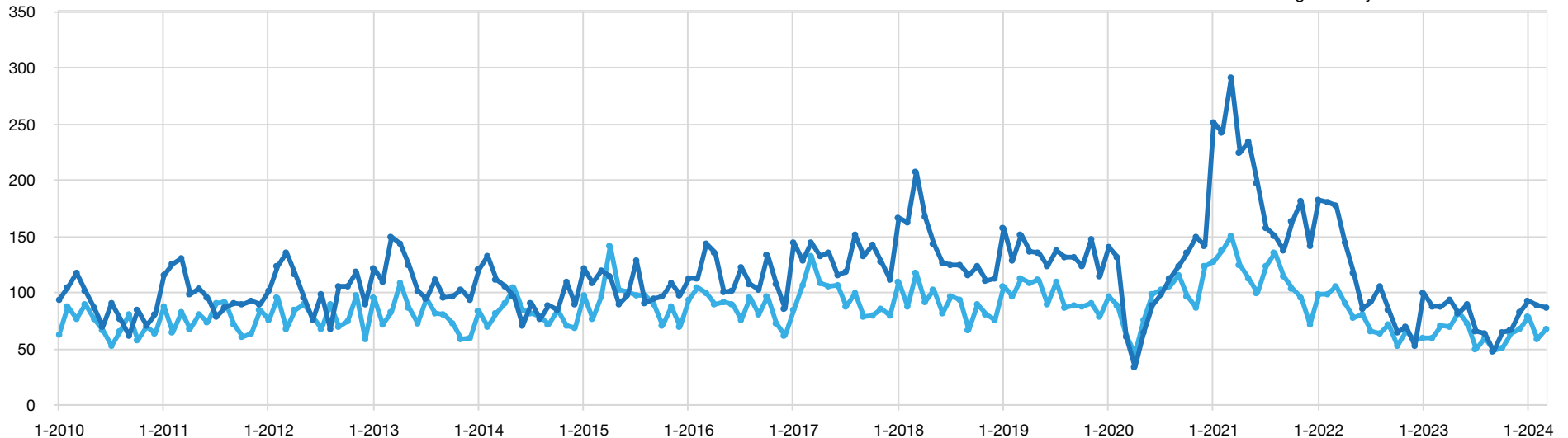


March



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Apr-2023	69	-23.3%	93	-35.4%
May-2023	82	+6.5%	81	-30.8%
Jun-2023	72	-10.0%	89	+4.7%
Jul-2023	49	-24.6%	65	-28.6%
Aug-2023	59	-6.3%	63	-40.0%
Sep-2023	48	-32.4%	47	-44.0%
Oct-2023	50	-3.8%	64	0.0%
Nov-2023	63	-3.1%	66	-4.3%
Dec-2023	67	+17.5%	82	+57.7%
Jan-2024	78	+32.2%	92	-7.1%
Feb-2024	58	-1.7%	88	+1.1%
Mar-2024	67	-4.3%	86	-1.1%
12-Month Avg	64	-4.5%	76	-15.6%

Historical Pending Sales by Month

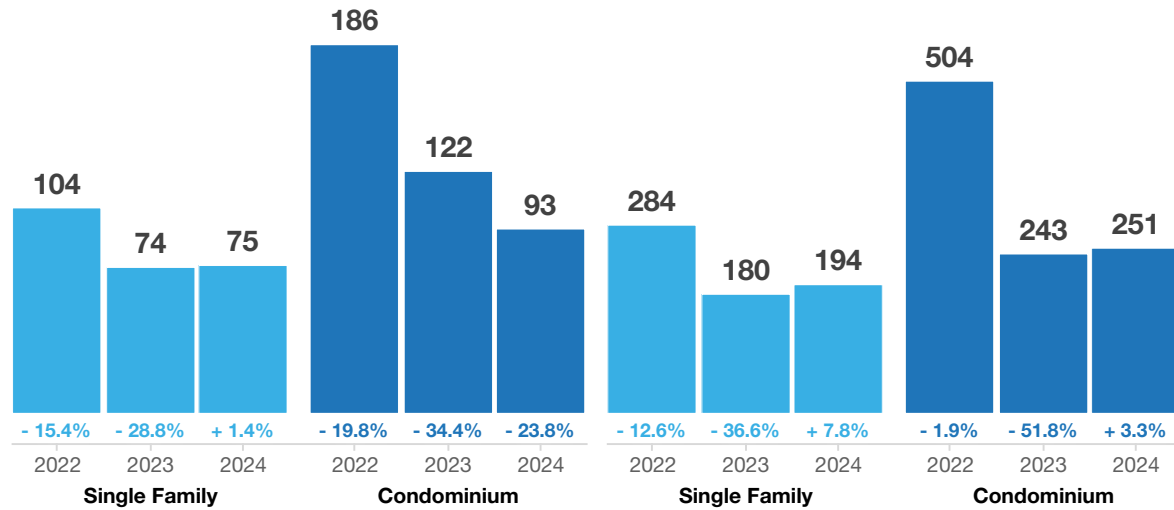


Closed Sales

A count of the actual sales that closed in a given month.

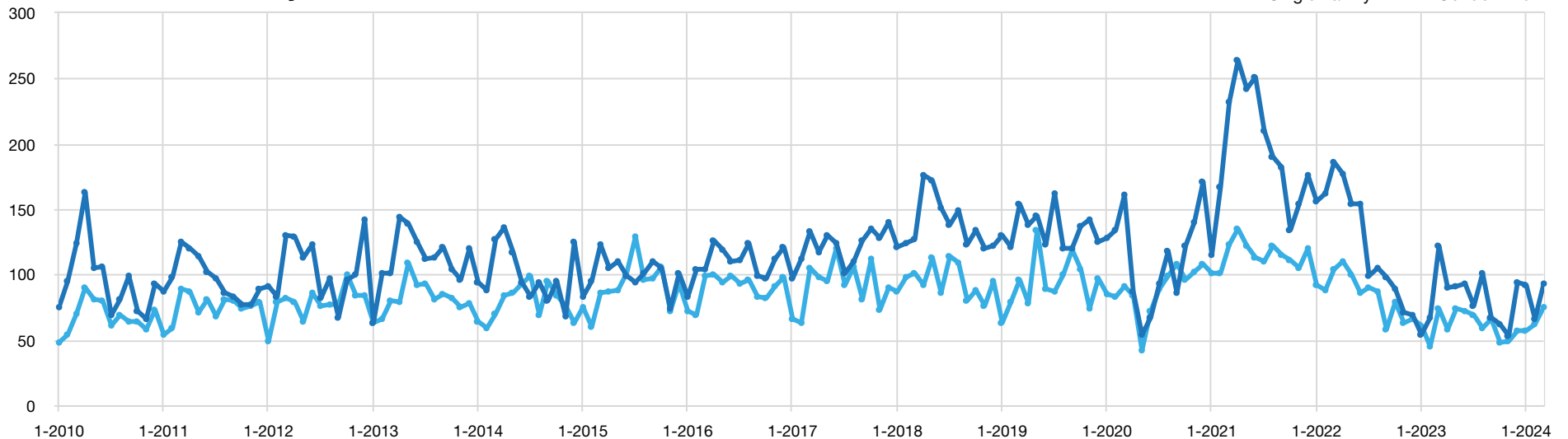


March



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Apr-2023	58	- 47.3%	90	- 49.2%
May-2023	74	- 26.0%	91	- 40.9%
Jun-2023	72	- 16.3%	93	- 39.6%
Jul-2023	69	- 23.3%	76	- 23.2%
Aug-2023	59	- 32.2%	101	- 3.8%
Sep-2023	66	+ 13.8%	67	- 31.6%
Oct-2023	48	- 39.2%	62	- 30.3%
Nov-2023	49	- 22.2%	53	- 25.4%
Dec-2023	57	- 13.6%	94	+ 36.2%
Jan-2024	57	- 6.6%	92	+ 70.4%
Feb-2024	62	+ 37.8%	66	- 1.5%
Mar-2024	75	+ 1.4%	93	- 23.8%
12-Month Avg	62	- 19.5%	82	- 21.9%

Historical Closed Sales by Month

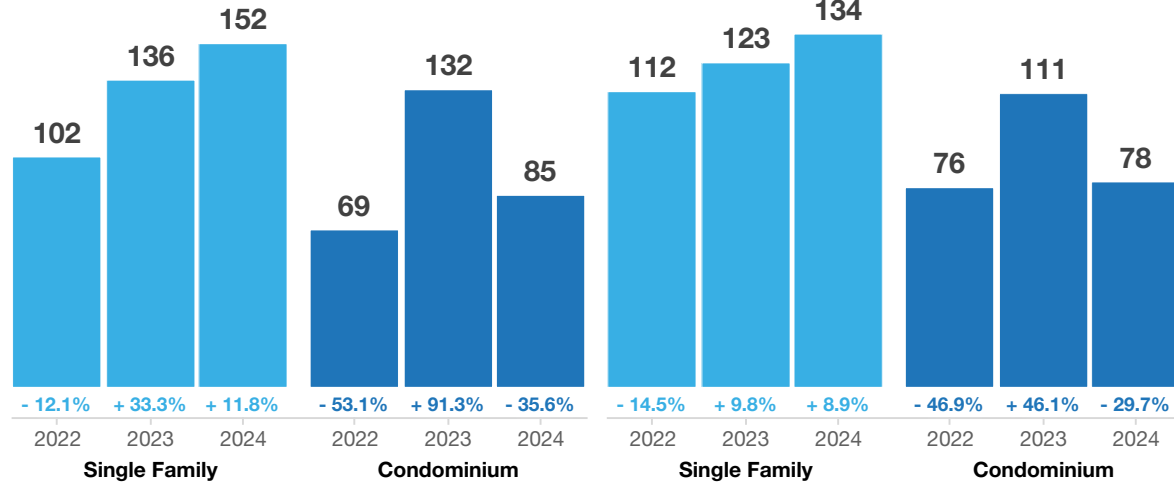


Days on Market Until Sale

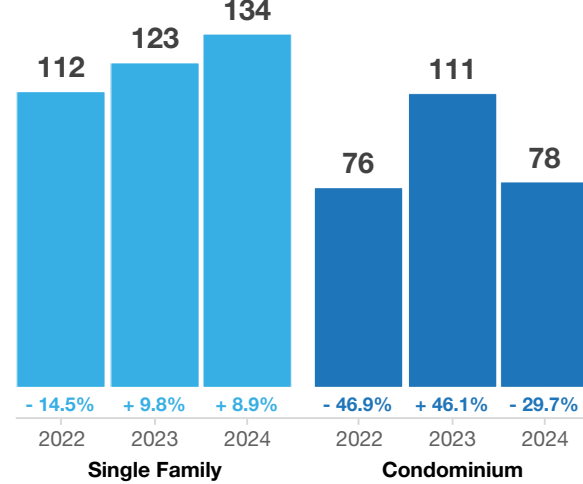
Average number of days between when a property is listed and when it closed in a given month.



March



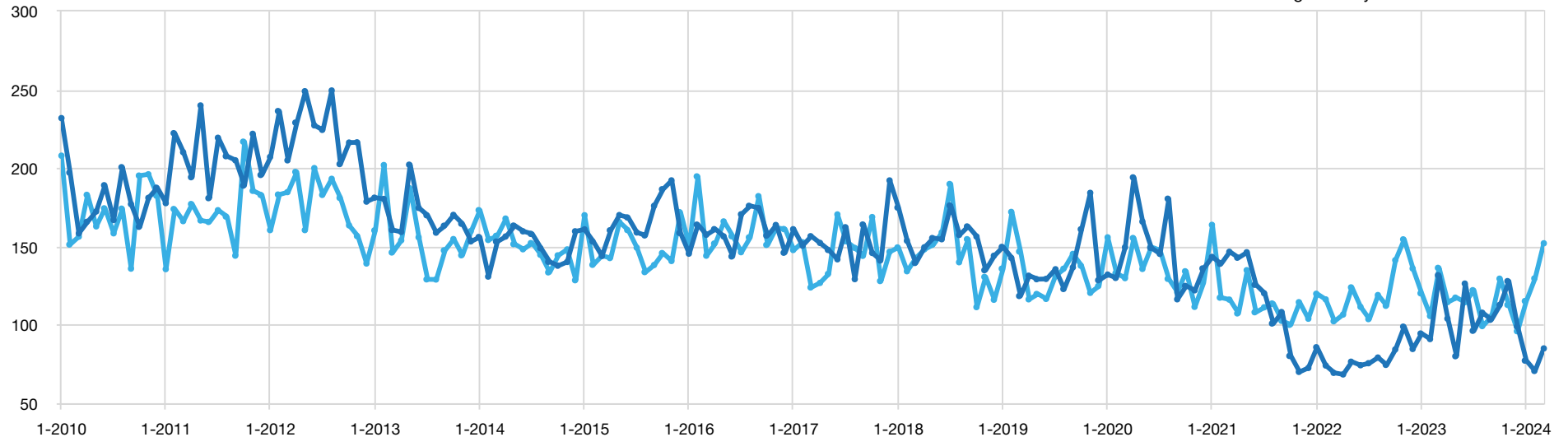
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Apr-2023	114	+ 6.5%	104	+ 52.9%
May-2023	117	- 5.6%	80	+ 5.3%
Jun-2023	114	+ 2.7%	126	+ 70.3%
Jul-2023	122	+ 17.3%	96	+ 26.3%
Aug-2023	99	- 16.8%	108	+ 36.7%
Sep-2023	105	- 6.3%	103	+ 39.2%
Oct-2023	129	- 8.5%	113	+ 34.5%
Nov-2023	113	- 27.1%	128	+ 29.3%
Dec-2023	96	- 29.4%	99	+ 16.5%
Jan-2024	115	- 4.2%	77	- 18.1%
Feb-2024	130	+ 22.6%	71	- 22.0%
Mar-2024	152	+ 11.8%	85	- 35.6%
12-Month Avg*	118	- 3.2%	98	+ 17.1%

* Days on Market for all properties from April 2023 through March 2024. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

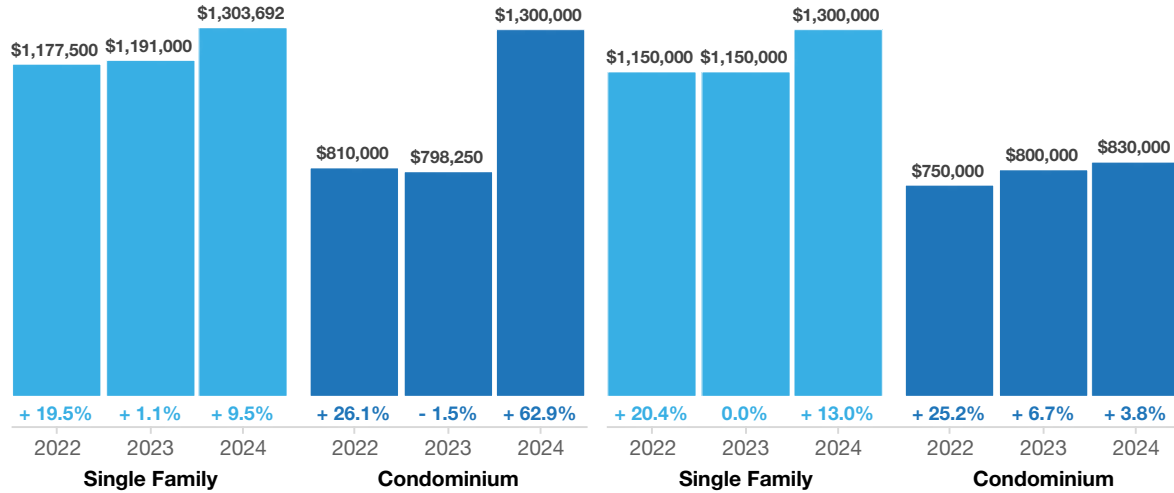


Median Sales Price

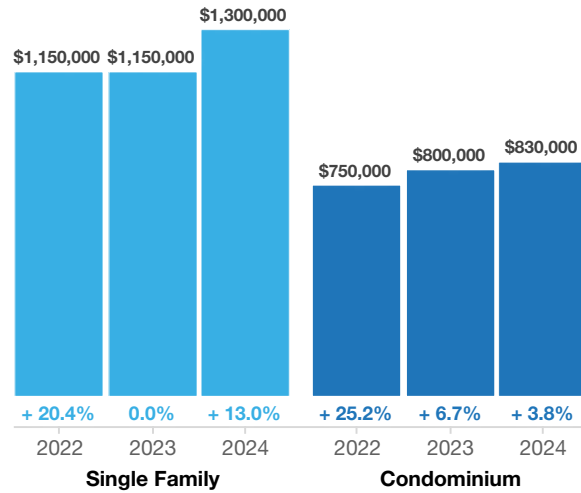
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



March



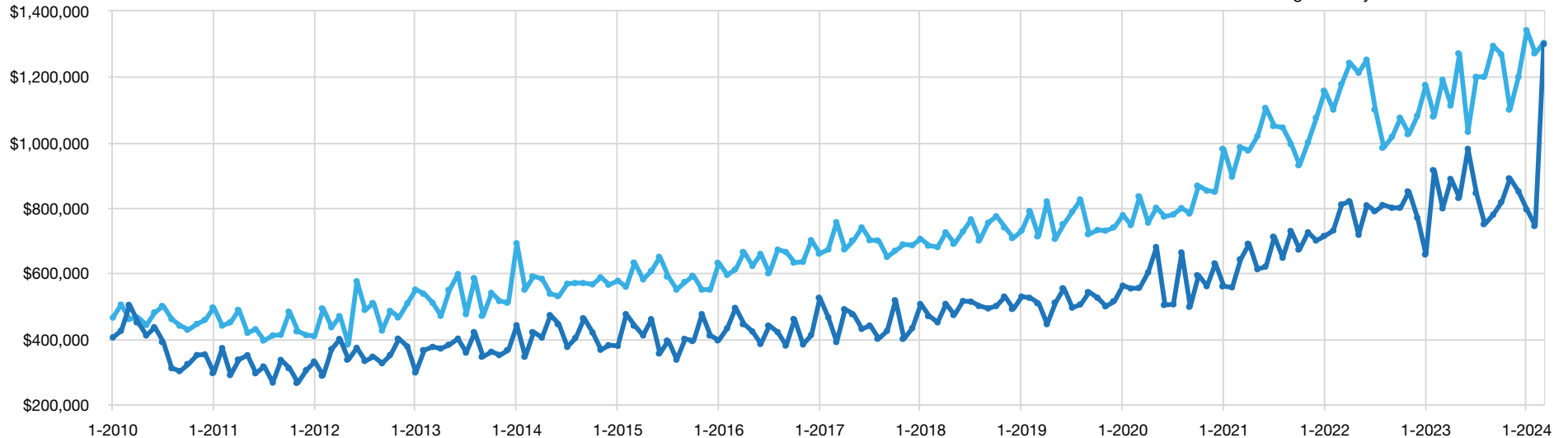
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Apr-2023	\$1,112,500	-10.5%	\$888,000	+8.3%
May-2023	\$1,271,500	+4.9%	\$830,000	+15.7%
Jun-2023	\$1,032,000	-17.6%	\$979,900	+21.3%
Jul-2023	\$1,200,000	+9.1%	\$845,000	+7.0%
Aug-2023	\$1,200,000	+22.0%	\$750,000	-7.2%
Sep-2023	\$1,294,500	+27.3%	\$779,000	-2.6%
Oct-2023	\$1,269,025	+18.0%	\$817,000	+2.1%
Nov-2023	\$1,100,000	+7.3%	\$890,000	+4.7%
Dec-2023	\$1,200,000	+11.0%	\$850,000	+10.4%
Jan-2024	\$1,342,581	+14.3%	\$795,000	+20.9%
Feb-2024	\$1,272,000	+17.9%	\$744,500	-18.6%
Mar-2024	\$1,303,692	+9.5%	\$1,300,000	+62.9%
12-Month Avg*	\$1,220,500	+11.0%	\$840,000	+5.1%

* Median Sales Price for all properties from April 2023 through March 2024. This is not the average of the individual figures above.

Historical Median Sales Price by Month



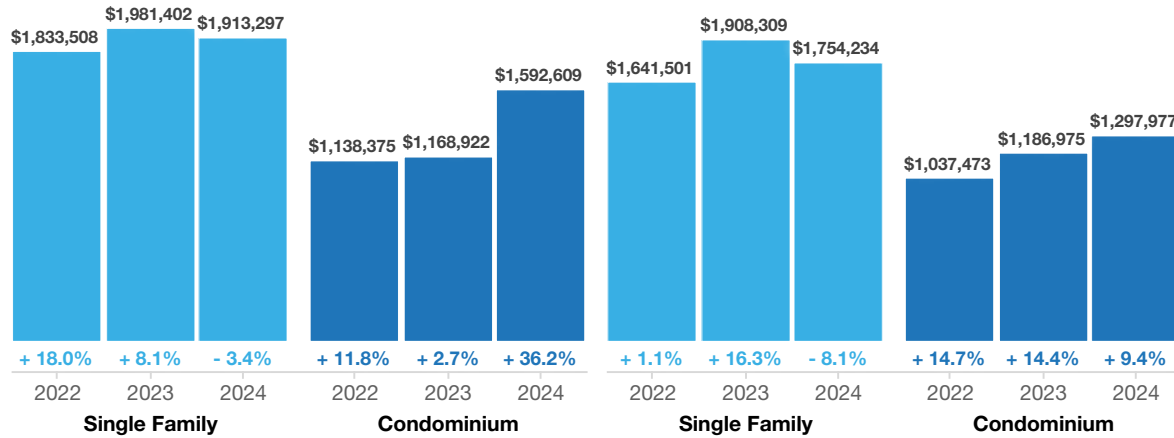
Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.



March

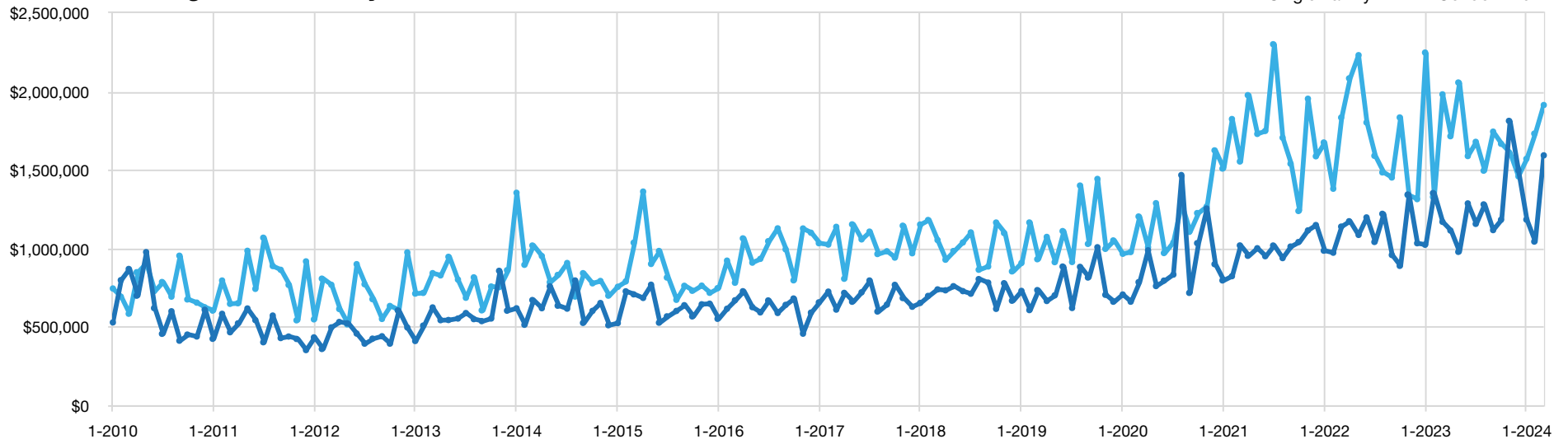
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Apr-2023	\$1,714,647	-17.7%	\$1,113,644	-5.0%
May-2023	\$2,056,937	-7.8%	\$977,545	-9.9%
Jun-2023	\$1,588,228	-11.9%	\$1,286,274	+7.5%
Jul-2023	\$1,678,715	+5.6%	\$1,155,886	+11.1%
Aug-2023	\$1,495,048	+0.7%	\$1,279,985	+4.9%
Sep-2023	\$1,743,736	+20.1%	\$1,116,165	+16.6%
Oct-2023	\$1,666,572	-9.1%	\$1,182,228	+33.1%
Nov-2023	\$1,610,986	+20.3%	\$1,812,397	+34.9%
Dec-2023	\$1,458,679	+11.0%	\$1,497,972	+45.1%
Jan-2024	\$1,570,205	-30.1%	\$1,183,108	+15.7%
Feb-2024	\$1,731,006	+30.4%	\$1,042,935	-22.9%
Mar-2024	\$1,913,297	-3.4%	\$1,592,609	+36.2%
12-Month Avg*	\$1,699,117	-3.8%	\$1,264,493	+12.3%

* Avg. Sales Price for all properties from April 2023 through March 2024. This is not the average of the individual figures above.

Historical Average Sales Price by Month

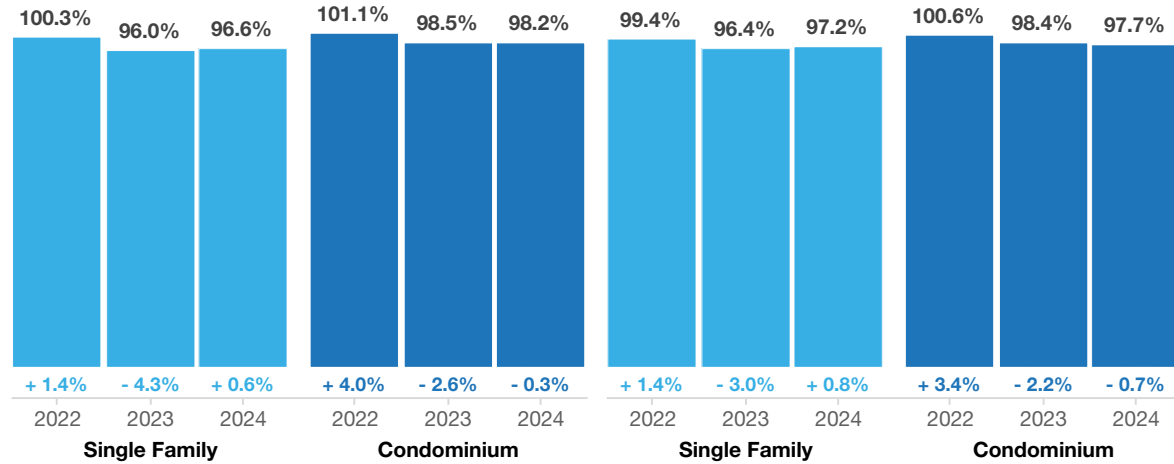


Percent of List Price Received

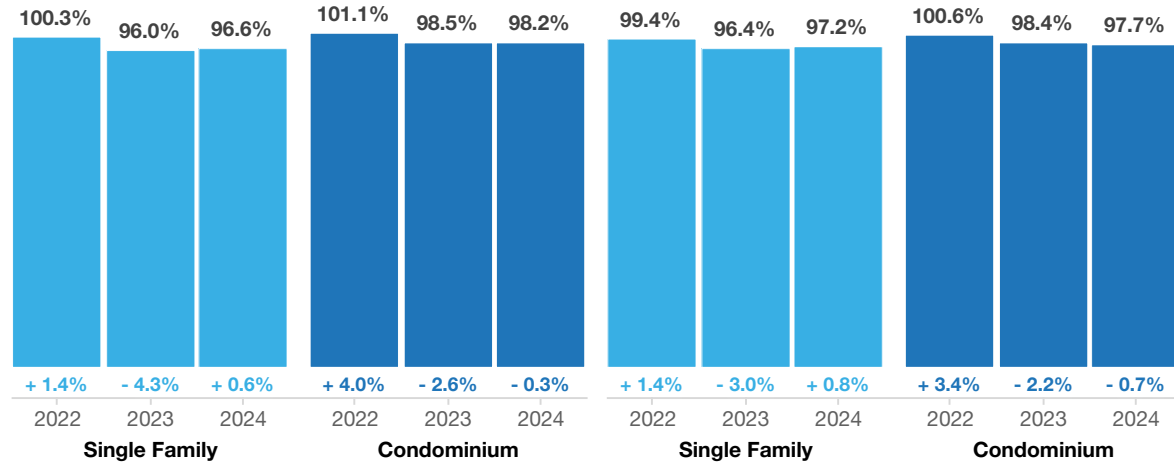
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



March



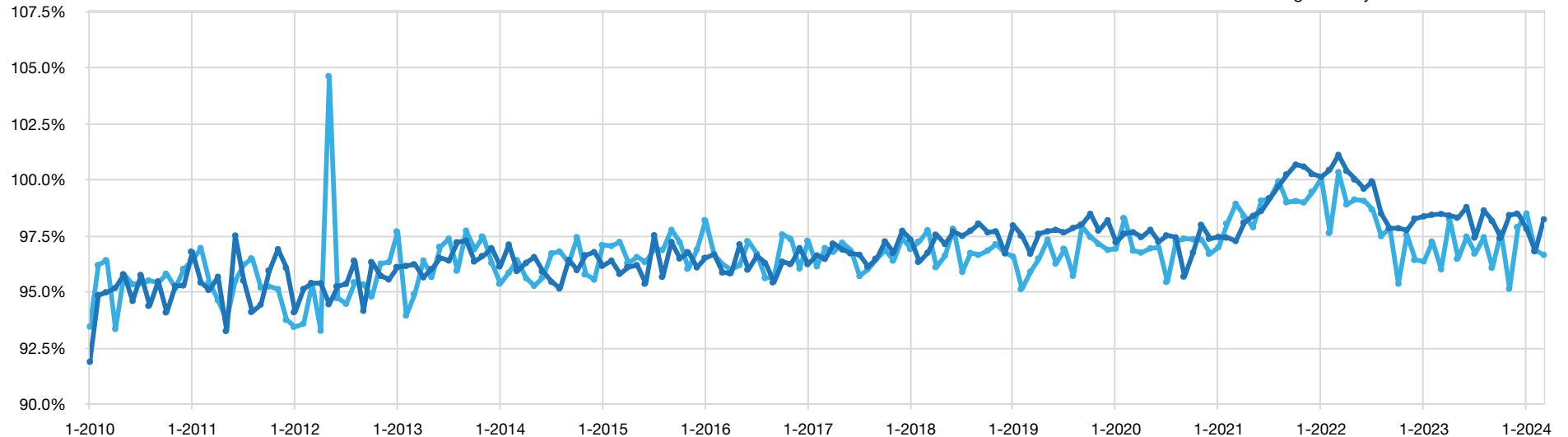
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Apr-2023	98.2%	- 0.7%	98.4%	- 2.0%
May-2023	96.5%	- 2.6%	98.3%	- 1.7%
Jun-2023	97.4%	- 1.6%	98.8%	- 0.8%
Jul-2023	96.7%	- 2.0%	97.4%	- 2.5%
Aug-2023	97.4%	- 0.1%	98.6%	+ 0.1%
Sep-2023	96.0%	- 1.8%	98.1%	+ 0.3%
Oct-2023	97.6%	+ 2.4%	97.4%	- 0.4%
Nov-2023	95.1%	- 2.5%	98.4%	+ 0.7%
Dec-2023	97.9%	+ 1.6%	98.5%	+ 0.3%
Jan-2024	98.5%	+ 2.3%	97.8%	- 0.5%
Feb-2024	96.8%	- 0.4%	96.8%	- 1.6%
Mar-2024	96.6%	+ 0.6%	98.2%	- 0.3%
12-Month Avg*	97.0%	- 0.6%	98.1%	- 0.9%

* Pct. of List Price Received for all properties from April 2023 through March 2024. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month

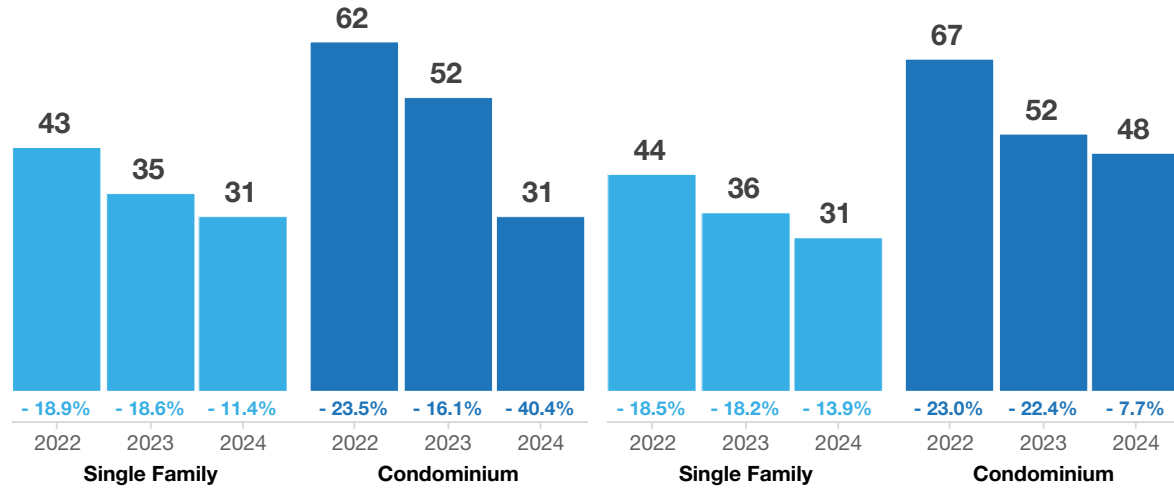


Housing Affordability Index

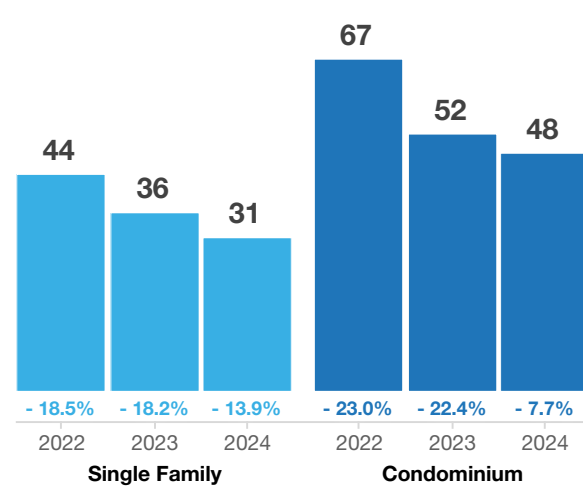
This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



March

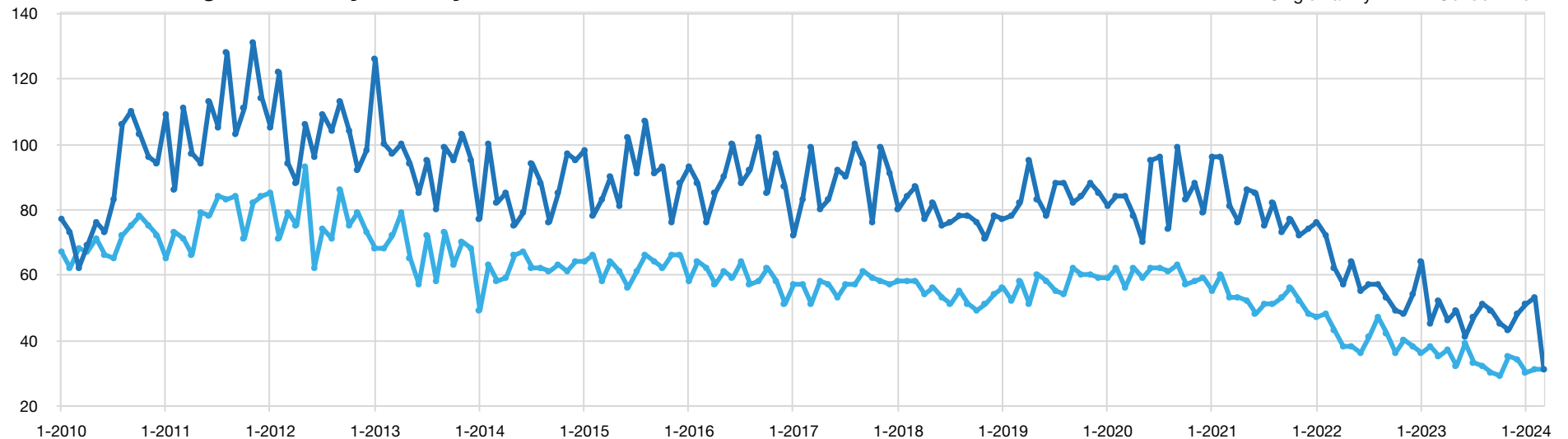


Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Apr-2023	37	- 2.6%	46	- 19.3%
May-2023	32	- 15.8%	49	- 23.4%
Jun-2023	39	+ 8.3%	41	- 25.5%
Jul-2023	33	- 19.5%	47	- 17.5%
Aug-2023	32	- 31.9%	51	- 10.5%
Sep-2023	30	- 28.6%	49	- 7.5%
Oct-2023	29	- 19.4%	45	- 8.2%
Nov-2023	35	- 12.5%	43	- 10.4%
Dec-2023	34	- 10.5%	48	- 11.1%
Jan-2024	30	- 16.7%	51	- 20.3%
Feb-2024	31	- 18.4%	53	+ 17.8%
Mar-2024	31	- 11.4%	31	- 40.4%
12-Month Avg	33	- 15.4%	46	- 16.4%

Historical Housing Affordability Index by Month

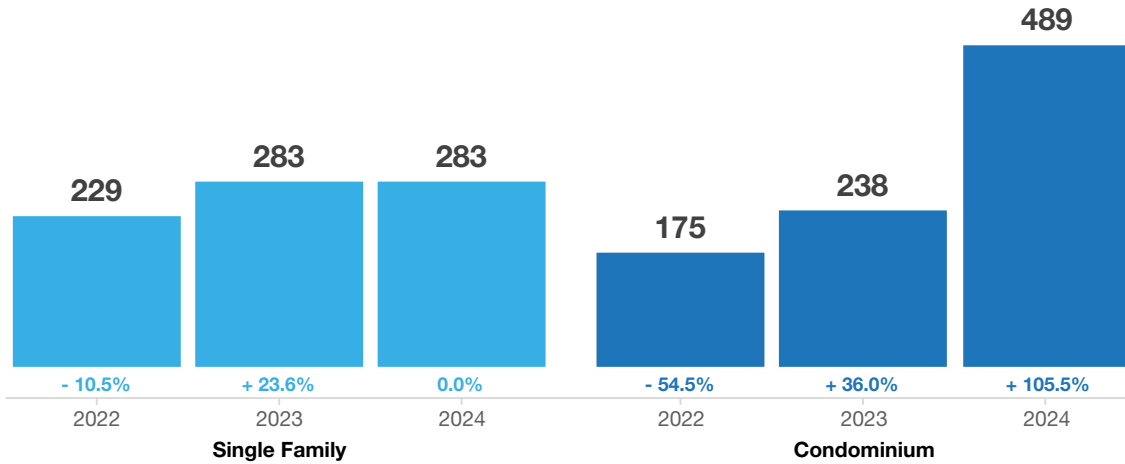


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

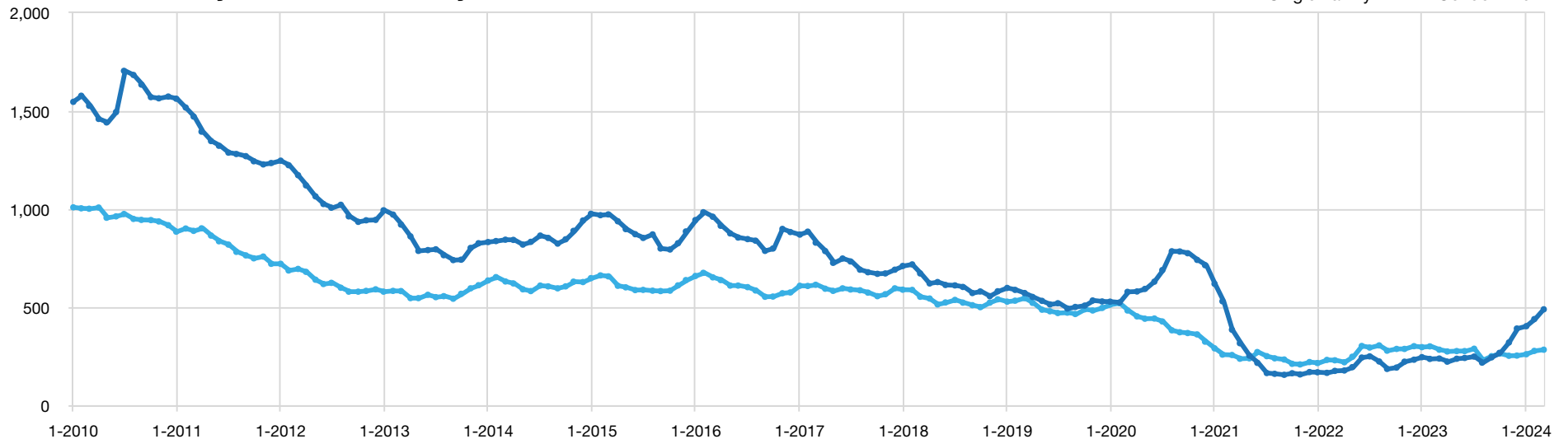


March



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Apr-2023	274	+ 25.1%	222	+ 25.4%
May-2023	276	+ 11.7%	237	+ 22.2%
Jun-2023	276	- 8.6%	241	- 0.8%
Jul-2023	288	- 2.0%	248	- 0.4%
Aug-2023	230	- 24.6%	217	- 2.7%
Sep-2023	250	- 10.1%	244	+ 31.9%
Oct-2023	263	- 8.4%	267	+ 39.1%
Nov-2023	252	- 12.2%	320	+ 44.1%
Dec-2023	253	- 15.9%	391	+ 68.5%
Jan-2024	260	- 12.2%	403	+ 64.5%
Feb-2024	277	- 7.7%	439	+ 86.0%
Mar-2024	283	0.0%	489	+ 105.5%
12-Month Avg	265	- 6.4%	310	+ 40.9%

Historical Inventory of Homes for Sale by Month

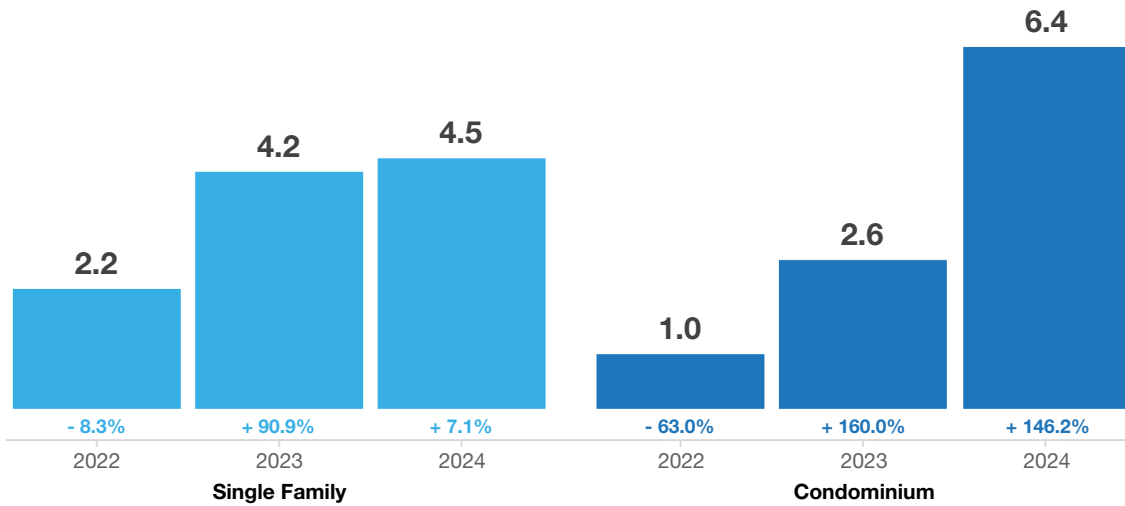


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



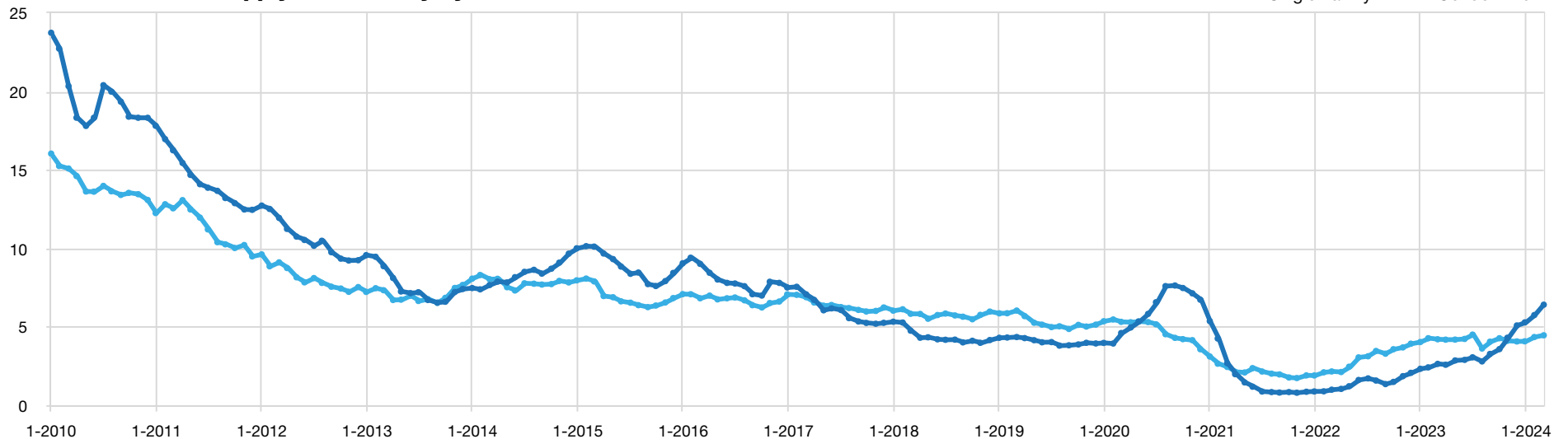
March



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Apr-2023	4.2	+ 100.0%	2.6	+ 160.0%
May-2023	4.2	+ 68.0%	2.9	+ 141.7%
Jun-2023	4.2	+ 40.0%	2.9	+ 81.3%
Jul-2023	4.5	+ 45.2%	3.1	+ 82.4%
Aug-2023	3.6	+ 2.9%	2.8	+ 75.0%
Sep-2023	4.0	+ 21.2%	3.3	+ 153.8%
Oct-2023	4.3	+ 19.4%	3.6	+ 140.0%
Nov-2023	4.1	+ 10.8%	4.3	+ 126.3%
Dec-2023	4.1	+ 5.1%	5.1	+ 142.9%
Jan-2024	4.1	+ 2.5%	5.3	+ 130.4%
Feb-2024	4.3	0.0%	5.7	+ 137.5%
Mar-2024	4.5	+ 7.1%	6.4	+ 146.2%
12-Month Avg*	4.2	+ 21.6%	4.0	+ 125.1%

* Months Supply for all properties from April 2023 through March 2024. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	3-2023	3-2024	% Change	YTD 2023	YTD 2024	% Change
New Listings		223	279	+ 25.1%	647	833	+ 28.7%
Pending Sales		169	161	- 4.7%	500	506	+ 1.2%
Closed Sales		209	185	- 11.5%	473	508	+ 7.4%
Days on Market Until Sale		136	113	- 16.9%	124	103	- 16.9%
Median Sales Price		\$899,000	\$1,250,000	+ 39.0%	\$899,950	\$1,125,000	+ 25.0%
Average Sales Price		\$1,461,805	\$1,680,294	+ 14.9%	\$1,454,707	\$1,643,124	+ 13.0%
Percent of List Price Received		97.2%	97.6%	+ 0.4%	97.4%	97.4%	0.0%
Housing Affordability Index		46	32	- 30.4%	46	35	- 23.9%
Inventory of Homes for Sale		686	939	+ 36.9%	—	—	—
Months Supply of Inventory		3.9	6.1	+ 56.4%	—	—	—

Single Family Monthly Sales Volume

March 2024



Area Name	March 2024			February 2024			March 2023		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	7	\$16,348,000	\$1,500,000	1	\$975,000	\$975,000	4	\$5,311,460	\$1,267,500
Hana	1	\$1,650,000	\$1,650,000	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	0	--	--	1	\$2,950,000	\$2,950,000	1	\$20,750,000	\$20,750,000
Kahakuloa	1	\$1,415,000	\$1,415,000	0	--	--	0	--	--
Kahului	8	\$9,639,000	\$1,195,000	8	\$10,357,020	\$1,270,760	6	\$6,306,505	\$975,000
Kapalua	0	--	--	0	--	--	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	9	\$15,326,000	\$1,490,000	7	\$8,140,000	\$1,150,000	19	\$21,009,000	\$1,070,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	4	\$7,340,075	\$1,367,688	4	\$4,475,000	\$1,147,500	7	\$10,355,000	\$1,200,000
Lahaina	6	\$19,932,500	\$3,503,750	0	--	--	7	\$35,398,758	\$3,900,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	6	\$6,380,000	\$1,075,000	11	\$13,368,725	\$1,095,000	5	\$7,392,000	\$1,200,000
Maui Meadows	1	\$1,700,000	\$1,700,000	3	\$7,050,000	\$2,200,000	1	\$800,000	\$800,000
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	4	\$5,130,000	\$1,190,000	3	\$4,914,216	\$1,840,000	3	\$3,245,000	\$820,000
Olowalu	0	--	--	0	--	--	1	\$2,100,000	\$2,100,000
Pukalani	0	--	--	1	\$900,000	\$900,000	4	\$4,413,000	\$1,207,500
Spreckelsville/Paia/Kuau	2	\$8,990,000	\$4,495,000	2	\$6,275,000	\$3,137,500	0	--	--
Wailea/Makena	4	\$28,825,000	\$3,812,500	6	\$31,545,000	\$4,057,500	2	\$15,650,000	\$7,825,000
Wailuku	15	\$16,338,692	\$1,099,000	12	\$14,640,422	\$1,292,000	13	\$13,493,000	\$1,013,000
Lanai	0	--	--	1	\$905,000	\$905,000	0	--	--
Molokai	7	\$4,483,000	\$510,000	2	\$827,000	\$413,500	1	\$400,000	\$400,000
All MLS	75	\$143,497,267	\$1,303,692	62	\$107,322,383	\$1,272,000	74	\$146,623,723	\$1,191,000

Condominium Monthly Sales Volume

March 2024



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	March 2024			February 2024			March 2023		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	9	\$16,120,000	\$1,350,000	3	\$4,210,000	\$1,275,000	5	\$7,759,000	\$1,180,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	2	\$455,000	\$227,500	6	\$1,809,500	\$252,750	4	\$1,008,000	\$263,000
Kapalua	1	\$2,795,000	\$2,795,000	1	\$2,950,000	\$2,950,000	2	\$3,920,000	\$1,960,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	28	\$28,564,999	\$825,000	30	\$26,962,734	\$745,000	56	\$47,269,500	\$795,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	0	--	--	1	\$95,000	\$95,000	10	\$10,201,500	\$865,000
Maalaea	1	\$599,000	\$599,000	1	\$639,000	\$639,000	6	\$5,194,500	\$834,500
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	13	\$9,890,750	\$700,000	16	\$12,042,000	\$769,500	16	\$12,825,000	\$770,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	2	\$1,994,000	\$997,000	0	--	--	2	\$1,729,000	\$864,500
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	27	\$79,856,850	\$2,504,550	4	\$18,055,000	\$3,175,000	9	\$47,103,500	\$2,362,500
Wailuku	7	\$4,367,000	\$637,000	2	\$1,521,000	\$760,500	6	\$3,437,000	\$490,000
Lanai	1	\$3,055,000	\$3,055,000	0	--	--	0	--	--
Molokai	2	\$415,000	\$207,500	2	\$549,500	\$274,750	6	\$2,161,500	\$385,000
All MLS	93	\$148,112,599	\$1,300,000	66	\$68,833,734	\$744,500	122	\$142,608,500	\$798,250

Land Monthly Sales Volume

March 2024



Area Name	March 2024			February 2024			March 2023		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	3	\$2,125,500	\$555,000	1	\$175,000	\$175,000	1	\$875,000	\$875,000
Hana	0	--	--	0	--	--	3	\$1,590,000	\$500,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	1	\$1,075,000	\$1,075,000	1	\$1,100,000	\$1,100,000	2	\$2,065,000	\$1,032,500
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	0	--	--	0	--	--	0	--	--
Kaupo	0	--	--	1	\$630,000	\$630,000	0	--	--
Keanae	0	--	--	1	\$665,000	\$665,000	0	--	--
Kihei	0	--	--	0	--	--	0	--	--
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	1	\$677,000	\$677,000	1	\$775,000	\$775,000	2	\$2,450,000	\$1,225,000
Lahaina	4	\$2,790,000	\$782,500	3	\$1,700,000	\$500,000	0	--	--
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	1	\$1,550,000	\$1,550,000	0	--	--	2	\$1,900,000	\$950,000
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	1	\$4,200,000	\$4,200,000	0	--	--
Olowalu	0	--	--	0	--	--	1	\$780,000	\$780,000
Pukalani	0	--	--	0	--	--	0	--	--
Spreckelsville/Paia/Kuau	1	\$2,350,000	\$2,350,000	0	--	--	0	--	--
Wailea/Makena	2	\$7,700,000	\$3,850,000	12	\$61,475,000	\$4,100,000	1	\$6,000,000	\$6,000,000
Wailuku	1	\$357,000	\$357,000	0	--	--	1	\$625,000	\$625,000
Lanai	0	--	--	0	--	--	0	--	--
Molokai	3	\$620,000	\$67,500	0	--	--	0	--	--
All MLS	17	\$19,244,500	\$677,000	21	\$70,720,000	\$2,250,000	13	\$16,285,000	\$875,000

Single Family Sales – Year to Date

March 2024 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Mar-24 YTD Sales	Mar-23 YTD Sales	Unit Change	Percent Change	Mar-24 YTD Average	Mar-23 YTD Average	Dollar Change	Percent Change	Mar-24 YTD Median	Mar-23 YTD Median	Dollar Change	Percent Change	Mar-24 YTD Volume	Mar-23 YTD Volume	Dollar Change	Percent Change
Haiku	16	17	-1	-5.9%	\$1,899,250	\$1,752,615	+\$146,635	+8.4%	\$1,425,000	\$1,400,000	+\$25,000	+1.8%	\$30,388,000	\$29,794,460	+\$593,540	+2.0%
Hana	1	0	+1	--	\$1,650,000	--	--	--	\$1,650,000	--	--	--	\$1,650,000	\$0	+\$1,650,000	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	3	2	+1	+50.0%	\$2,650,000	\$12,150,000	-\$9,500,000	-78.2%	\$2,700,000	\$12,150,000	-\$9,450,000	-77.8%	\$7,950,000	\$24,300,000	-\$16,350,000	-67.3%
Kahakuloa	1	0	+1	--	\$1,415,000	--	--	--	\$1,415,000	--	--	--	\$1,415,000	\$0	+\$1,415,000	--
Kahului	23	25	-2	-8.0%	\$1,222,462	\$975,050	+\$247,412	+25.4%	\$1,195,600	\$936,000	+\$259,600	+27.7%	\$28,116,620	\$24,376,255	+\$3,740,365	+15.3%
Kapalua	0	2	-2	-100.0%	--	\$4,962,500	--	--	--	\$4,962,500	--	--	\$0	\$9,925,000	-\$9,925,000	-100.0%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	27	28	-1	-3.6%	\$1,469,111	\$1,222,464	+\$246,647	+20.2%	\$1,280,000	\$1,160,000	+\$120,000	+10.3%	\$39,666,000	\$34,229,000	+\$5,437,000	+15.9%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	9	13	-4	-30.8%	\$1,679,453	\$1,415,769	+\$263,684	+18.6%	\$1,170,000	\$1,305,000	-\$135,000	-10.3%	\$15,115,075	\$18,405,000	-\$3,289,925	-17.9%
Lahaina	7	14	-7	-50.0%	\$2,969,750	\$4,180,268	-\$1,210,518	-29.0%	\$3,500,000	\$2,650,000	+\$850,000	+32.1%	\$20,788,250	\$58,523,758	-\$37,735,508	-64.5%
Maalaea	1	0	+1	--	\$2,933,006	--	--	--	\$2,933,006	--	--	--	\$2,933,006	\$0	+\$2,933,006	--
Makawao/Olinda/Haliimaile	21	8	+13	+162.5%	\$1,123,654	\$1,560,862	-\$437,208	-28.0%	\$1,050,000	\$1,094,500	-\$44,500	-4.1%	\$23,596,725	\$12,486,892	+\$11,109,833	+89.0%
Maui Meadows	5	4	+1	+25.0%	\$2,302,000	\$2,442,250	-\$140,250	-5.7%	\$2,200,000	\$2,489,500	-\$289,500	-11.6%	\$11,510,000	\$9,769,000	+\$1,741,000	+17.8%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	11	7	+4	+57.1%	\$1,545,383	\$1,299,286	+\$246,098	+18.9%	\$1,690,000	\$1,350,000	+\$340,000	+25.2%	\$16,999,216	\$9,094,999	+\$7,904,217	+86.9%
Olowalu	0	1	-1	-100.0%	--	\$2,100,000	--	--	--	\$2,100,000	--	--	\$0	\$2,100,000	-\$2,100,000	-100.0%
Pukalani	4	7	-3	-42.9%	\$1,057,500	\$1,114,000	-\$56,500	-5.1%	\$902,500	\$1,150,000	-\$247,500	-21.5%	\$4,230,000	\$7,798,000	-\$3,568,000	-45.8%
Spreckelsville/Paia/Kuau	5	2	+3	+150.0%	\$3,428,000	\$1,701,802	+\$1,726,199	+101.4%	\$3,175,000	\$1,701,802	+\$1,473,199	+86.6%	\$17,140,000	\$3,403,603	+\$13,736,397	+403.6%
Wailea/Makena	11	6	+5	+83.3%	\$6,122,541	\$9,942,749	-\$3,820,208	-38.4%	\$4,350,000	\$5,750,000	-\$1,400,000	-24.3%	\$67,347,950	\$59,656,491	+\$7,691,459	+12.9%
Wailuku	38	35	+3	+8.6%	\$1,181,197	\$993,661	+\$187,536	+18.9%	\$1,287,000	\$950,000	+\$337,000	+35.5%	\$44,885,495	\$34,778,150	+\$10,107,345	+29.1%
Lanai	1	3	-2	-66.7%	\$905,000	\$736,667	+\$168,333	+22.9%	\$905,000	\$740,000	+\$165,000	+22.3%	\$905,000	\$2,210,000	-\$1,305,000	-59.0%
Molokai	10	6	+4	+66.7%	\$568,500	\$440,833	+\$127,667	+29.0%	\$448,500	\$365,000	+\$83,500	+22.9%	\$5,685,000	\$2,645,000	+\$3,040,000	+114.9%
All MLS	194	180	+14	+7.8%	\$1,754,234	\$1,908,309	-\$154,075	-8.1%	\$1,300,000	\$1,150,000	+\$150,000	+13.0%	\$340,321,337	\$343,495,608	-\$3,174,271	-0.9%

Total Condominium Sales – Year to Date

March 2024 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Mar-24 YTD Sales	Mar-23 YTD Sales	Unit Change	Percent Change	Mar-24 YTD Average	Mar-23 YTD Average	Dollar Change	Percent Change	Mar-24 YTD Median	Mar-23 YTD Median	Dollar Change	Percent Change	Mar-24 YTD Volume	Mar-23 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	23	15	+8	+53.3%	\$1,613,261	\$1,883,933	-\$270,672	-14.4%	\$1,550,000	\$1,975,000	-\$425,000	-21.5%	\$37,105,000	\$28,259,000	+\$8,846,000	+31.3%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	13	7	+6	+85.7%	\$269,885	\$257,571	+\$12,313	+4.8%	\$251,000	\$275,000	-\$24,000	-8.7%	\$3,508,500	\$1,803,000	+\$1,705,500	+94.6%
Kapalua	2	7	-5	-71.4%	\$2,872,500	\$1,862,143	+\$1,010,357	+54.3%	\$2,872,500	\$1,695,000	+\$1,177,500	+69.5%	\$5,745,000	\$13,035,000	-\$7,290,000	-55.9%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	91	97	-6	-6.2%	\$932,321	\$866,360	+\$65,961	+7.6%	\$785,000	\$799,000	-\$14,000	-1.8%	\$84,841,233	\$84,036,900	+\$804,333	+1.0%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	1	24	-23	-95.8%	\$95,000	\$1,043,563	-\$948,563	-90.9%	\$95,000	\$865,000	-\$770,000	-89.0%	\$95,000	\$25,045,500	-\$24,950,500	-99.6%
Maalaea	6	13	-7	-53.8%	\$814,667	\$778,731	+\$35,936	+4.6%	\$792,000	\$729,000	+\$63,000	+8.6%	\$4,888,000	\$10,123,500	-\$5,235,500	-51.7%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	48	38	+10	+26.3%	\$720,536	\$726,079	-\$5,542	-0.8%	\$687,500	\$691,500	-\$4,000	-0.6%	\$34,585,750	\$27,591,000	+\$6,994,750	+25.4%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	3	2	+1	+50.0%	\$973,333	\$864,500	+\$108,833	+12.6%	\$969,000	\$864,500	+\$104,500	+12.1%	\$2,920,000	\$1,729,000	+\$1,191,000	+68.9%
Spreckelsville/Paia/Kuau	1	0	+1	--	\$838,500	--	--	--	\$838,500	--	--	--	\$838,500	\$0	+\$838,500	--
Wailea/Makena	43	18	+25	+138.9%	\$3,214,017	\$4,759,750	-\$1,545,733	-32.5%	\$2,690,000	\$2,456,250	+\$233,750	+9.5%	\$138,202,749	\$85,675,500	+\$52,527,249	+61.3%
Wailuku	15	13	+2	+15.4%	\$602,867	\$525,000	+\$77,867	+14.8%	\$615,000	\$490,000	+\$125,000	+25.5%	\$9,043,000	\$6,825,000	+\$2,218,000	+32.5%
Lanai	1	1	0	0.0%	\$3,055,000	\$1,650,000	+\$1,405,000	+85.2%	\$3,055,000	\$1,650,000	+\$1,405,000	+85.2%	\$3,055,000	\$1,650,000	+\$1,405,000	+85.2%
Molokai	4	8	-4	-50.0%	\$241,125	\$332,688	-\$91,563	-27.5%	\$267,250	\$365,000	-\$97,750	-26.8%	\$964,500	\$2,661,500	-\$1,697,000	-63.8%
All MLS	251	243	+8	+3.3%	\$1,297,977	\$1,186,975	+\$111,002	+9.4%	\$830,000	\$800,000	+\$30,000	+3.8%	\$325,792,232	\$288,434,900	+\$37,357,332	+13.0%

Fee Simple Condominium Sales – Year to Date

March 2024 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Mar-24 YTD Sales	Mar-23 YTD Sales	Unit Change	Percent Change	Mar-24 YTD Average	Mar-23 YTD Average	Dollar Change	Percent Change	Mar-24 YTD Median	Mar-23 YTD Median	Dollar Change	Percent Change	Mar-24 YTD Volume	Mar-23 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	22	12	+10	+83.3%	\$1,662,955	\$2,146,583	-\$483,629	-22.5%	\$1,557,500	\$1,995,000	-\$437,500	-21.9%	\$36,585,000	\$25,759,000	+\$10,826,000	+42.0%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	13	7	+6	+85.7%	\$269,885	\$257,571	+\$12,313	+4.8%	\$251,000	\$275,000	-\$24,000	-8.7%	\$3,508,500	\$1,803,000	+\$1,705,500	+94.6%
Kapalua	2	7	-5	-71.4%	\$2,872,500	\$1,862,143	+\$1,010,357	+54.3%	\$2,872,500	\$1,695,000	+\$1,177,500	+69.5%	\$5,745,000	\$13,035,000	-\$7,290,000	-55.9%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	87	95	-8	-8.4%	\$958,106	\$869,431	+\$88,676	+10.2%	\$790,000	\$799,000	-\$9,000	-1.1%	\$83,355,233	\$82,595,900	+\$759,333	+0.9%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	1	22	-21	-95.5%	\$95,000	\$1,104,341	-\$1,009,341	-91.4%	\$95,000	\$865,750	-\$770,750	-89.0%	\$95,000	\$24,295,500	-\$24,200,500	-99.6%
Maalaea	3	5	-2	-40.0%	\$1,090,000	\$991,500	+\$98,500	+9.9%	\$1,000,000	\$915,000	+\$85,000	+9.3%	\$3,270,000	\$4,957,500	-\$1,687,500	-34.0%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	38	28	+10	+35.7%	\$744,092	\$791,786	-\$47,694	-6.0%	\$705,000	\$770,000	-\$65,000	-8.4%	\$28,275,500	\$22,170,000	+\$6,105,500	+27.5%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	3	2	+1	+50.0%	\$973,333	\$864,500	+\$108,833	+12.6%	\$969,000	\$864,500	+\$104,500	+12.1%	\$2,920,000	\$1,729,000	+\$1,191,000	+68.9%
Spreckelsville/Paia/Kuau	1	0	+1	--	\$838,500	--	--	--	\$838,500	--	--	--	\$838,500	\$0	+\$838,500	--
Wailea/Makena	43	18	+25	+138.9%	\$3,214,017	\$4,759,750	-\$1,545,733	-32.5%	\$2,690,000	\$2,456,250	+\$233,750	+9.5%	\$138,202,749	\$85,675,500	+\$52,527,249	+61.3%
Wailuku	15	13	+2	+15.4%	\$602,867	\$525,000	+\$77,867	+14.8%	\$615,000	\$490,000	+\$125,000	+25.5%	\$9,043,000	\$6,825,000	+\$2,218,000	+32.5%
Lanai	1	1	0	0.0%	\$3,055,000	\$1,650,000	+\$1,405,000	+85.2%	\$3,055,000	\$1,650,000	+\$1,405,000	+85.2%	\$3,055,000	\$1,650,000	+\$1,405,000	+85.2%
Molokai	3	7	-4	-57.1%	\$274,833	\$358,786	-\$83,952	-23.4%	\$275,000	\$380,000	-\$105,000	-27.6%	\$824,500	\$2,511,500	-\$1,687,000	-67.2%
All MLS	232	217	+15	+6.9%	\$1,360,853	\$1,258,096	+\$102,757	+8.2%	\$900,000	\$835,000	+\$65,000	+7.8%	\$315,717,982	\$273,006,900	+\$42,711,082	+15.6%

Leasehold Condominium Sales – Year to Date

March 2024 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Mar-24 YTD Sales	Mar-23 YTD Sales	Unit Change	Percent Change	Mar-24 YTD Average	Mar-23 YTD Average	Dollar Change	Percent Change	Mar-24 YTD Median	Mar-23 YTD Median	Dollar Change	Percent Change	Mar-24 YTD Volume	Mar-23 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	1	3	-2	-66.7%	\$520,000	\$833,333	-\$313,333	-37.6%	\$520,000	\$650,000	-\$130,000	-20.0%	\$520,000	\$2,500,000	-\$1,980,000	-79.2%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	4	2	+2	+100.0%	\$371,500	\$720,500	-\$349,000	-48.4%	\$386,000	\$720,500	-\$334,500	-46.4%	\$1,486,000	\$1,441,000	+\$45,000	+3.1%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	0	2	-2	-100.0%	--	\$375,000	--	--	--	\$375,000	--	--	\$0	\$750,000	-\$750,000	-100.0%
Maalaea	3	8	-5	-62.5%	\$539,333	\$645,750	-\$106,417	-16.5%	\$599,000	\$667,500	-\$68,500	-10.3%	\$1,618,000	\$5,166,000	-\$3,548,000	-68.7%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	10	10	0	0.0%	\$631,025	\$542,100	+\$88,925	+16.4%	\$432,500	\$354,000	+\$78,500	+22.2%	\$6,310,250	\$5,421,000	+\$889,250	+16.4%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	1	1	0	0.0%	\$140,000	\$150,000	-\$10,000	-6.7%	\$140,000	\$150,000	-\$10,000	-6.7%	\$140,000	\$150,000	-\$10,000	-6.7%
All MLS	19	26	-7	-26.9%	\$530,224	\$593,385	-\$63,161	-10.6%	\$475,000	\$562,500	-\$87,500	-15.6%	\$10,074,250	\$15,428,000	-\$5,353,750	-34.7%

Land Sales – Year to Date

March 2024 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Mar-24 YTD Sales	Mar-23 YTD Sales	Unit Change	Percent Change	Mar-24 YTD Average	Mar-23 YTD Average	Dollar Change	Percent Change	Mar-24 YTD Median	Mar-23 YTD Median	Dollar Change	Percent Change	Mar-24 YTD Volume	Mar-23 YTD Volume	Dollar Change	Percent Change
Haiku	6	7	-1	-14.3%	\$628,417	\$679,294	-\$50,878	-7.5%	\$500,250	\$706,500	-\$206,250	-29.2%	\$3,770,500	\$6,475,765	-\$2,705,265	-41.8%
Hana	1	6	-5	-83.3%	\$365,000	\$565,833	-\$200,833	-35.5%	\$365,000	\$582,500	-\$217,500	-37.3%	\$365,000	\$3,395,000	-\$3,030,000	-89.2%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	3	5	-2	-40.0%	\$955,000	\$2,728,200	-\$1,773,200	-65.0%	\$1,075,000	\$940,000	+\$135,000	+14.4%	\$2,865,000	\$13,641,000	-\$10,776,000	-79.0%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	2	0	+2	--	\$1,700,000	--	--	--	\$1,700,000	--	--	--	\$3,125,000	\$0	+\$3,125,000	--
Kaupo	1	0	+1	--	\$630,000	--	--	--	\$630,000	--	--	--	\$630,000	\$0	+\$630,000	--
Keanae	1	0	+1	--	\$665,000	--	--	--	\$665,000	--	--	--	\$665,000	\$0	+\$665,000	--
Kihei	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	4	7	-3	-42.9%	\$644,250	\$1,593,643	-\$949,393	-59.6%	\$726,000	\$1,350,000	-\$624,000	-46.2%	\$2,577,000	\$11,155,500	-\$8,578,500	-76.9%
Lahaina	10	0	+10	--	\$725,100	--	--	--	\$750,001	--	--	--	\$7,251,001	\$0	+\$7,251,001	--
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	1	3	-2	-66.7%	\$1,550,000	\$1,133,333	+\$416,667	+36.8%	\$1,550,000	\$1,300,000	+\$250,000	+19.2%	\$1,550,000	\$3,400,000	-\$1,850,000	-54.4%
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	1	0	+1	--	\$4,200,000	--	--	--	\$4,200,000	--	--	--	\$4,200,000	\$0	+\$4,200,000	--
Olowalu	0	1	-1	-100.0%	--	\$780,000	--	--	--	\$780,000	--	--	\$0	\$780,000	-\$780,000	-100.0%
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	1	0	+1	--	\$2,350,000	--	--	--	\$2,350,000	--	--	--	\$2,350,000	\$0	+\$2,350,000	--
Wailea/Makena	27	2	+25	+1,250.0%	\$5,046,296	\$4,250,000	+\$796,296	+18.7%	\$4,500,000	\$4,250,000	+\$250,000	+5.9%	\$136,250,000	\$8,500,000	+\$127,750,000	+1,502.9%
Wailuku	2	17	-15	-88.2%	\$1,078,500	\$551,706	+\$526,794	+95.5%	\$1,078,500	\$550,000	+\$528,500	+96.1%	\$2,157,000	\$9,379,000	-\$7,222,000	-77.0%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	3	2	+1	+50.0%	\$206,667	\$182,500	+\$24,167	+13.2%	\$67,500	\$182,500	-\$115,000	-63.0%	\$620,000	\$365,000	+\$255,000	+69.9%
All MLS	63	50	+13	+26.0%	\$2,692,750	\$1,116,148	+\$1,576,602	+141.3%	\$1,375,000	\$625,000	+\$750,000	+120.0%	\$168,375,501	\$57,091,265	+\$111,284,236	+194.9%